

Sample Client Services Overview

This overview represents the services for one client of the professional learning partner.

Services Overview

Curriculum or Content Area (adoption)	Open Up Resources 6–8 Math	
Type of Professional Learning (Adoption, Launch, Ongoing for Teachers, <i>or</i> System Design and Leadership Support)	Ongoing for Teachers	
Number of educators serviced	☐ 1 - 50 ☑ 51 - 100 ☐	☐ 101 - 500 ☐ 501 - 1000 ☐ 1000+
Audience (select all that apply)	✓ Teachers☐ School Leaders	✓ Instructional Coaches☐ District Leaders
District Type	 ☑ Traditional District ☐ Charter ☑ Suburban ☐ Greater than 20% of English language learners ☐ Greater than 20% students with disability 	 □ Private □ Parochial □ Rural □ Greater than 60% of economically disadvantaged students □ Greater than 80% students of color





District Size	☐ Fewer than 2,500 students☑ 2,500 to 10,000 students☐ 10,001 - 50,000 students	50,001 - 100,000 studentsMore than 100,001 students
Delivery Format	□ Virtual☑ In-person□ Hybrid	
Total Cost Range ¹	☐ Less than \$50,000 ☐ \$50,000 - \$100,000 ☑ \$100,001 - \$500,000	☐ \$500,001 - \$1,000,000 ☐ \$1,000,000+

Services narrative

What were the goals of the professional learning? How did you work with the school or system to determine the goals and progress monitor for them throughout the engagement? (Limit 200 words)

This goal of the professional learning was to provide a deeper dive into the curriculum units for experienced teachers. Significant time was spend unpacking units, diving into grade levels standards and goals. The desired outcome was improving student discourse in math classrooms across the difference. Time was spent in classrooms, modeling and observing, to monitor increased student discourse.



¹ Includes any travel related expenses, etc.



How was this professional learning customized to meet the educators' needs? How were facilitators
prepared to meet the needs of participants? (Limit 200 words)
Customized goals were created for teachers based on their experiences and individual needs. Facilitators worked closely with district leaders to prepare for each session. In addition, facilitators used classroom observation experience to plan for upcoming sessions.

Describe the delivery structures employed and how often participants were able to participate in professional learning over the length of the engagement. (Limit 200 words)

Participants received training three days in-person every month throughout the school year. One of the three days was a workshop style training, and the other two days were based in the classroom.





How did the professional learning build on previous work or set the foundation for additional professional learning? (Limit 200 words)
Previously our organization had launched the curriculum with the district. We specifically built on their
previous work on instructional routines and discourse to provide a more profound knowledge around best utilizing the curriculum for students with disabilities, exceptional learners, and multilingual learners.
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